

PROTECT

Case Study

# : European Institutions

a framework contract to cover all cybersecurity needs

# At a glance

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**Customer** European Institutions

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**Industry** Governments and Institutions

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**Key Challenges**

- Cover all cybersecurity needs for 17 EU institutions
- Align all services to the four NIST categories

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**The solution**

- A single framework contract, providing a single point of contact for all cyber topics

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**Benefits**

- Accessing skilled service integrators, provided by Airbus or our network of partners and services
- 1,700 cyber products at pre-agreed and preferential rates

In 2017, the Council of the European Union awarded Airbus Protect the EU Cyber Program: a framework contract to cover all cybersecurity needs for 17 EU institutions (including the European Central Bank, Europol and Frontex).

## Situation

Airbus' EU Cyber Program (F100) contract covers the full range of cyber security services which are aligned to four NIST categories:

- **Identify** – cyber maturity assessments, awareness and training, threat intelligence, pen testing, phishing, security audits and accreditation assessments.
- **Protect** – product testing and benchmarking, proof of concept, future technology/horizon scanning, implementation support, engineering support, business case production and support.
- **Detect** – SOC build and run (24/7), cyber products and solutions, cyber operations support (including CISO provision).
- **Respond** – rapid response team, digital forensics, reverse malware analysis

Our EU Institution customers are able to access a catalogue of all available products and services from Airbus and our partners via an “Amazon-like” website.

Access to the website is via the EU Cyber Program's dedicated customer portal and greatly simplifies the contracting and subsequent monitoring processes.

The services and products in the catalogue are constantly extended/revised based on our own Airbus initiatives and specific requests from the EU Institutions. The catalogue is supplemented with turnkey contracts as and when required.

- Access to 140 suppliers of key cyber capabilities
- 1,700 cyber products at pre-agreed and preferential rates (e.g. FireEye, Darktrace, Splunk, Digital Shadows, Kaspersky, IBM, VMware and Oracle);
- c50 pre-priced packages of work covering all aspects of cyber security;
- Cyber training events

Through the F100 contract, Airbus delivers the following benefits to EU Institution customers:

- A single framework contract to cover all cyber security needs providing a single point of contact for all cyber topics
- Access to skilled Service Integrators, provided by Airbus or our network of partners and suppliers



Bringing together outstanding expertise in safety, cybersecurity and sustainability; **Airbus Protect** is a European leader in risk management.

**Our cybersecurity offerings secure your business in today's fast changing threat landscape**

**New IT systems, connected OT assets, smarter, data-driven and integrated products face a rapidly changing complex cyber threat landscape.**

This presents multiple challenges for business leaders. They must work to secure modern and legacy systems, while trying to predict how their security needs will evolve and remaining compliant with relevant regulations.

At Airbus Protect, we have a long heritage of providing industry-leading cybersecurity solutions and consulting services to a wide range of industries including aerospace and aviation, defence, transportation, manufacturing, energy, critical infrastructure, governments and institutions.

**Contact Us**  
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**AIRBUS**

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